

**Fisher-Rager Consulting
Supports
Investment Portfolio Management
For
Financial Institutions.**

- ◆ **Fee Determined Up-front**
- ◆ **Works Directly With Management**
- ◆ **Works Within Client Defined Policy**
- ◆ **Totally Independent**
- ◆ **Strong Investment Expertise**
- ◆ **Over 50 Years of Team Experience
In Financial Institution Investing**



**FRC Promotes Dynamic Investment
Portfolio Management,
Balancing Risk With Reward.**



Fisher-Rager Consulting is a financial institution investment management advisor. FRC works closely with the institution's board, management and regulators in providing our clients independent portfolio risk measurement, investment educational and advisory services, and portfolio strategy formation.

Services Performed

- Board Education: Investments & ALM*
- Independent Assessments*
- Policy Formation or Updates*
- Measuring Rate and Market Value Risks*
- Designing Investment Strategies*
- Performing analysis required by the regulators*



**Experienced Portfolio
Managers Helping
Financial Institutions**

**100 Hawbaker Industrial Drive
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State College, PA 16803-2303**

**Phone: 814 237-4246
Fax: 814 237-4270**



**Investment
Portfolio Support
Services For
Financial
Institutions**



**You
Maintain
Portfolio Responsibility.
We
Support
You.**





Today, financial institution investing is becoming extremely complex. In our efforts to manage and optimize earnings performance, embedded call option risks are rising at an alarming rate. Prudent investment management requires strong focus on dynamic practices that accurately measure and proactively control this risk, while simultaneously pursuing and achieving balanced earnings performance with safety and soundness.

As an independent consultant supporting the financial services industry, FRC is seeing more and more safety and soundness issues emerging within the balance sheet that are directly associated with the investment portfolio. These unwanted problems arise as a result of weak practices in measuring, understanding and controlling portfolio risk. With this emerging problem comes discontent of board members and unhappy regulators. FRC takes great pride in helping solve these problems through ongoing "cash flow" analysis. Our process strives to capture all embedded options within the individual security, the portfolio, and the balance sheet.

Call today at (814) 237-4246. FRC was created to support financial institutions on all investment management issues at an affordable cost.

Fisher-Rager Consulting Supports Investment Portfolio Management For Financial Institutions.

FRC will provide you:

- ◆ Portfolio Composition Design
- ◆ Investment Strategy Formation
- ◆ Independent Portfolio Assessments
- ◆ Pre-Purchase Technical Analysis
- ◆ Ongoing Risk Analysis
- ◆ Ongoing Market Surveillance
- ◆ Security Shopping
- ◆ Security Selection Assistance
- ◆ Comparative Quotes
- ◆ Policy Drafting
- ◆ Education

**We do the leg work;
You make the decision.**



"Current economic conditions require extraordinary efforts in investment portfolio management balancing rate and market risks with acceptable earnings performance for all financial institutions."

Ray M. Fisher, President

Portfolio Risk Analysis				
U.S. Agency Security Prices				
Cusip	Current Book	Current Market	Up 300 Price	Dn300 Price
3133A4RT6	99.25	99.00	97.15	103.45
3133FG4R3	100.15	100.00	91.75	105.78
3133S2T58	100.00	97.62	86.40	100.54
313331WQ2	100.00	98.75	90.34	100.25
Total Agency	100.15	99.15	93.15	101.75
Duration		2.73	4.75	1.20
Market Volatility			-6.05%	+2.62%
\$ Current Par = \$45,562,387				